

September 30, 1992

Mr. Marshall E. Cooper, Manager City of Newark Department of Development 32 Green Street Newark, New Jersey 07102

RE: University Heights Redevelopment Plan area

Dear Marshall:

Subject to verification by our surveyor and the Department of Law of the City of Newark, the following is our computation of purchase prices and offsetting demolition costs for construction yet to be undertaken:

Site E total sq. ft. = (includes vacated street beds) x per sq. ft. price of = gross purchase price	317.832 \$1.25	\$397,290.00
Site C total sq. ft. = (includes vacated street beds) x per sq. ft. price of = gross purchase price Less: Est. Demo costs for Sites C & E Net purchase price for Sites C & E	<u>253,266</u> <u>\$0.95</u>	\$240,602.70 \$637,892.70 \$396,560.00 \$241,332.70
Site (upper) residential D (Block 22 total sq. ft. (includes vacated street beds) =	35 and 236) 307,450 \$3.12	\$962,307.00 \$353,732.00 \$608,575.00
Site D Commercial (Block 237 and total sq. ft. (includes vacated street beds) =	238) 340,203 \$3.12	\$1,061,433.36 \$695,000.00 \$366,433.36

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Total Net Purchase Prices for

Site C & E Site Upper Res. D Site Comm D*

\$241,331.65

\$608,575.00

\$366,433.36

Total

All commercial Site D numbers are based on figures obtained from K. Hovnanian Investment Properties, Inc.

XX All figures are subject to execution of demolition contracts and survey verification.

Any questions please call.

Very truly yours,

K. HOVNANIAN COMPANIES OF NORTH JERSEY, INC.

Robert M. Schwartz Legal Counsel

RMS/vak

cc: Site E Closing File
Site C Closing File
Site Lower D Closing File
Site Upper D Closing File